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SEASON
1924

=====Season of 1924=====

UPJOHN'S GLADIOLI

OREGON GROWN UNDER IRRIGATION

Some of Our Collections—Order by Number

(More collections listed on back page)

- No. 1—24 bulbs OUR selection, unlabeled but in six varieties\$1.10
- No. 2—24 bulbs YOUR selection, labeled in six varieties; values up to 15 cents each only 2.10
- No. 3—5 Baltimore, 3 Flora, 5 Early Pink, 5 Meadowvale, 3 Chris, 3 Evelyn Kirtland, 3 Le Marechal Foch, 12 Primulinus Hybrids, a \$2.90 value for only..... 2.10
- No. 4—1 Purple Glory, 1 Golden Measure, 1 Byron L. Smith, 1 Crimson Glow, 1 Orange Glory, 1 1910 Rose, 1 Avalon, a \$3.00 value for..... 2.10
- No. 5—Small bulb collection—9 Arizona Rose (rose); 6 Anna Eberius (purple); 12 Early Pink (pink); 5 Fire Ribbon (red); 12 Herada (lavender); 24 Schwaben (yellow); 6 Muriel (blue); 15 Liss (apple blossom); 24 Baltimore (deep salmon); 15 War (blood red); 15 Glory of Holland (white). A \$5.50 value for only 4.25
- Prepaid. Remember, bulbs in this collection are up to one-inch in diameter only.

PLEASE READ BEFORE ORDERING

All gladioli up to 100 bulbs or more sent prepaid at prices listed in this catalogue. Bulbs in lots of 100 or over sent express collect. Small bulbs in any quantity sent postpaid. We absolutely make no substitutions except in collections and reserve the right in collections only to substitute in event our stock of any variety is depleted. We will then substitute bulbs of equal value and as near like those ordered as possible. All bulbs offered subject to prior sale.

100 large bulbs at seven times the dozen rate.

EXTRAS

Except on collections we will add 15 per cent in bulbs your choice on orders from \$2.50 to \$5.00; and 25 per cent on all orders over \$5.00 for orders received before April 1. These extras can be selected from bulbs up to and including catalogue value of 15 cents each.

ADDRESS ALL ORDERS TO

D. H. UPJOHN

964 South Liberty Street

Salem, Oregon

(Upjohn's Gladiolus Gardens are on Pacific Highway in Salem city limits at 2229 Fairgrounds Road. Visit us when the flowers are in bloom.)

TO OUR CUSTOMERS

In line with many requests we are offering small as well as large bulbs this year. Large bulbs are first size, full blooming bulbs. Small bulbs we offer are ungraded up to one inch in diameter and will be placed in the orders as they come from the trays. Practically all of these bulbs will bloom the first year and all will make fine blooming bulbs the second year. All of our bulbs are sound, high class stock, irrigation grown, with an extra long growing season and are full of vigor and pep.

No single small bulbs will be sold unless so listed. Small bulbs will be sold only in quantities as listed, or in multiples thereof. No order filled for less than \$1.00 for either small or large bulbs.

If you want the finest blooms, buy the large bulbs. If you want good blooms this year, and more bulbs next for less money, buy the small bulbs. We recommend a combination of the two with some bulblets added to enhance your pleasure. Bulblets listed on another page.

	Large Bulbs Each	Large Bulbs Doz.
Albania, small bulbs only 50 cents each. One of the finest new whites. A beautiful flower	\$.	\$
Alice Tiplady, primulinus, orange saffron. A flower of highest quality.....	.20	2.00
Small bulbs.....12 for \$1.00.		
America, soft flesh pink, one of most popular .....	.05	.50
Small bulbs.....48 for \$1.00.		
Anna Eberius, deep Rhodamine purple, one of most sought after of all gladiolus bulbs .....	.20	2.00
Small bulbs.....12 for \$1.00.		
Anthony B. Kunderd, one of finest ruffled varieties in existence; deep cream, overspread blush pink.....	1.00	
Small bulbs.....50 cents each.		
Arizona Rose, finest rose pink. Extra fine .....	.15	1.50
Small bulbs.....18 for \$1.00.		
Attraction, crimson, white center.....	.08	.75
Small bulbs.....30 for \$1.00.		
Autumn Queen, creamy yellow, marked red, a beauty.....	.08	.75
Small bulbs.....30 for \$1.00.		
Avalon, ruffled, blush white, very beautiful throat, fine variety.....	.35	3.50
Small bulbs.....5 for \$1.00.		
Baltimore, richest salmon, deeper throat, fine .....	.05	.50
Small bulbs.....48 for \$1.00.		
Baron Hulot, one of best blue glads, dark blue .....	.15	1.50
Small bulbs.....18 for \$1.00.		
Bertrex, soft creamy white, lav. marks....	.15	1.50
Small bulbs.....18 for \$1.00.		
Blackhawk, deep, cardinal red, one of the most admired .....	.05	.50
Blue Jay, light blue, fine throat.....	.15	1.50
Small bulbs.....18 for \$1.00.		
Blushing beauty, blush pink, a wonder....	1.00	
Small bulbs.....50c each.		

	Large Bulbs Each	Large Bulbs Doz.
Butterboy (Prim).—This is one of finest primulinus hybrids. Large, buttercup yellow, giant flower and plant.....	.75	
Small bulbs.....3 for \$1.00.		
Butterfly (Prim)—Large pale salmon yellow, small bulbs only, 18 for \$1.00.		
Byron L. Smith, leading lavender of its shade, winner of numerous awards.....	.35	3.50
Cattleya, soft lilac rose, a favorite with the lady of our gladiolus gardens.....	.10	1.00
Small bulbs.....24 for \$1.00.		
Charlemagne, an extra fine red, light markings .....	.15	1.50
Chateau Thierry, bright orange cerise, huge blooms; captivates all who see it..	.20	2.00
Small bulbs.....12 for \$1.00.		
Chicago White, lavender markings, a florist's favorite .....	.05	.50
Small bulbs.....48 for \$1.00.		
Chris, deep, dark maroon; favorite shade	.10	1.00
Small bulbs.....24 for \$1.00.		
Crackerjack, dark velvety red, throat spotted yellow .....	.10	1.00
Small bulbs.....24 for \$1.00.		
Crimson Glow, one of finest crimsons grown, this has been a rage during the few years it has been on market.....	.20	2.00
Dexter (Prim) blush rosy pink throat, creamy yellow .....	.25	
Diener's American Beauty, brilliant American beauty color, every spike a huge bouquet	1.00	
Dorothy McKibbin, finely ruffled, mottled pink .....	.25	
Early Pink, rich shell pink, one of earliest and a grand variety. Wonderful cut flower .....	.10	1.00
Small bulbs.....24 for \$1.00.		
Early Snowflake, what the name implies, small bulbs only.....	.50	
E. J. Shaylor, deep rose pink, well ruffled, this one is a "must have".....	.25	2.50
Small bulbs.....8 for \$1.00.		
Electra, vermilion scarlet with white mark, very large blooms.....	.10	1.00
Elf, white with delicate lemon lip, new variety which has been in enormous demand and supply limited.....	.50	
Small bulbs.....25 cents each.		
Elizabeth Gerberding, heavily ruffled shell pink, shading into rose.....	.10	1.00
Elizabeth Kurz, waxy white, solid mass of bloom on each side of stem.....	.10	1.00
Small bulbs.....24 for \$1.00.		
Europa, one of finest standard whites, small bulbs only, 15 for \$1.00.		
Evelyn Kirtland, this is one of the grandest pinks that grows, immense grower, and grand in every way.....	.10	1.00
Small bulbs, 24 for \$1.00. A snap at this price.		

	Large Bulbs Each	Large Bulbs Doz.
Faun (Prim), Bronzy pink on soft yellow ground .....	.25	
Firefly (Prim) deep scarlet, rich self col. ....	.25	
Fire Ribbon, a glowing band of red, one of the most sensational reds and a winner .....	.25	2.50
Small bulbs.....10 for \$1.00.		
Flora, here is best yellow on market next to Golden Measure. Mammoth flower and wonderful shade.....	.20	2.00
Small bulbs.....12 for \$1.00.		
Frank J. Symmes, half ruffled, peach red, shading into flame color and deep crimson .....	.25	
General Joffre, deep red, flaked blacker..	.10	1.00
Small bulbs.....24 for \$1.00.		
Giant Salmon, tall bright salmon.....	.20	2.00
Giant White, lives up to its name, lavender markings .....	.10	1.00
Small bulbs.....24 for \$1.00.		
Glory Kunderd's, original of all ruffled varieties, creamy buff, tinted soft pink	.10	1.00
Small bulbs.....24 for \$1.00.		
Glory of Holland, pure white, grand flowers among the largest of the whites....	.08	.75
Small bulbs.....30 for \$1.00.		
Glory of Kennemerland, giant rose pink, enormous flowers, attracts everyone who sees it.....	.10	1.00
Small bulbs.....24 for \$1.00.		
Gold Drop (Prim), Extra large deep yellow with beautiful red line on petals....	.50	
Golden Measure, the grandest yellow in commerce, in a class by itself. Wonderful flower .....	.75	7.50
Small bulbs....40 cents each.		
Golden West, orange, flaked white.....	.08	.75
Goliath, fine large reddish purple flaked deeper .....	.10	1.00
Gretchen Zang, here is a wonderful pink, soft rose of most exquisite shading, fine for cutting.....	.10	1.00
Small bulbs.....24 for \$1.00.		
Halley, salmon-pink, one of most popular salmons ever grown, large flowers and very early .....	.05	.50
Haubenstauffen, white, with large scarlet blotch (our man says this is his favorite)	.10	1.00
Small bulbs.....24 for \$1.00.		
Herada, mammoth lavender, or pure mauve, deeper markings.....	.10	1.00
Small bulbs.....24 for \$1.00.		
Intensity, bright scarlet, with white marking .....	.08	.75
Jack London, light salmon with vermilion stripe, one of most popular of the late ones .....	.25	2.50
Joe Coleman, small bulbs only, a rich red, 8 for \$1.00.		
Le Marechal Foch, a wonder of recent Holland origin, has giant silvery pink blooms very early.....	.15	1.50
Small bulbs.....18 for \$1.00.		

	Large Bulbs Each	Large Bulbs Doz.
Lilywhite, pure snow white, early, fine for cutting .....	.10	1.00
L'Immaculee, another pure white, ideal for cutting, long spikes, no blotch whatever .....	.10	1.00
Small bulbs.....24 for \$1.00.		
Liss, apple blossom pink, dainty flowers, ideal for decoration.....	.08	.75
Small bulbs.....30 for \$1.00.		
Louise, grand lavender, has swept glad- iolus world, in enormous demand every- where, stock limited.....	.35	
Small bulbs, extra special 6 for \$1.00		
Maine, a grand white, winner of numer- ous awards, new.....	1.00	
Small bulbs.....50 cents each.		
Majestic, a beautiful orange with distinct white throat. This attracted everyone in our fields and over half our stock ordered in field by those seeing it.....	.20	2.00
Small bulbs.....12 for \$1.00.		
Mantorville, deep yellow, ruffled.....	.15	1.50
Small bulbs.....18 for \$1.00.		
Marie Kunderd, purest white, soft line in center of lower petals.....	3.00	
Marshal Foch (Kunderd), salmon pink, extra fine, ruffled, different from Le Marechal Foch, a grand one.....	.35	3.50
Mary Pickford, small bulbs only, creamy white, throat sulphur yellow, 20c each.		
Master Wietse, deep violet.....	.08	.75
Small bulbs.....30 for \$1.00.		
Meadowvale, white with red markings, fine for cutting.....	.05	.50
Small bulbs.....48 for \$1.00.		
Ming Toy, deep salmon over yellow ground, a rare one.....	.50	
Small bulbs.....3 for \$1.00.		
Miss Christina Truer, pale pink, with- out markings .....	.15	1.50
Miss Helen Franklin, ruffled white with violet purple penciling, a fine orchid shade .....	.15	1.50
Small bulbs.....18 for \$1.00.		
Miss Maude Fay, amaranth pink with light stripe .....	.50	
Small bulbs.....25 cents each.		
Mona Lisa, palest soft rose pink, a beauty	.25	2.50
Small bulbs.....10 for \$1.00.		
Mrs. A. E. Kunderd, white with slight touch of pink.....	.15	1.50
Mrs. Dr. Norton, creamy tinted, light pink petals, with yellow overlay, the queen of the glads.....	.25	2.50
Mrs. Francis King, light scarlet, or flam- ing salmon, large flowers, tall spike, a world favorite .....	.05	.50
Small bulbs.....48 for \$1.00.		
Mrs. Frank Pendleton, flushed pink with deep throat, acknowledged one of the most beautiful of glads.....	.10	1.00
Small bulbs.....24 for \$1.00.		
Mrs. George W. Moulton, giant violet red or cerise .....	.25	

	Large Bulbs Each	Large Bulbs Doz.
Mrs. H. E. Bothin, one of the latest sensations, light geranium pink, flame colored center, ruffled, small bulbs only, 10 for \$1.00.		
Mrs. W. E. Fryer, flaming scarlet, attracts everyone .....	.15	1.50
Small bulbs.....18 for \$1.00.		
Mrs. William Kent, light fawn, to ashes of roses .....	.15	1.50
Mrs. Watt, deep wine color, a general favorite .....	.10	1.00
Small bulbs.....24 for \$1.00.		
Mr. W. H. Phipps. This has proven a sensation in the glad world; La France pink, overlaid with light rose salmon, has as high as 22 blooms open at one time, a masterpiece.....	35.00	
Bulblets of Mr. Phipps (no small bulbs) \$2.50 each.		
Muriel, light blue, a wonder among the blues .....	.20	2.00
Small bulbs.....12 for \$1.00.		
Myra, deep salmon over yellow ground small bulbs only, 12 for \$1.00.		
Neoga, half ruffled, dark garnet red.....	.15	1.50
Small bulbs.....18 for \$1.00.		
Niagara, beautiful creamy yellow, a favorite .....	.08	.75
Small bulbs.....30 for \$1.00.		
1910 Rose, pure rose pink, narrow white line on petals, very early; cannot be too highly praised .....	.15	1.50
Small bulbs.....18 for \$1.00.		
Old Glory, dark red, striped pure white, white bordered petals, small bulbs only, 10 for \$1.00.		
Orange Glory, grand orange, with lighter throat, a ruffled gem.....	.20	2.00
Small bulbs.....12 for \$1.00.		
Panama, beautiful large pink, wide open flowers .....	.08	.75
Small bulbs.....30 for \$1.00.		
Paris, one of most delicate of light pinks, exquisite .....	.05	.50
Small bulbs.....48 for \$1.00.		
Peace, huge white, lavender markings, a favorite .....	.08	.75
Small bulbs.....30 for \$1.00.		
Pink Perfection, apple blossom pink, enormous flowers and a grand variety in every respect .....	.10	1.00
Small bulbs.....24 for \$1.00.		
Pink Wonder, a grand pink, small bulbs only, 50 cents each.		
President Taft, late pink.....	.08	.75
Pride of Goshen, finely ruffled light salmon, fine .....	.15	1.50
Small bulbs.....18 for \$1.00.		
Primunella (Prim), Grand ruffled butterfly orchid-like flower, orange saffron....	.50	
Small bulbs.....25 cents each.		
Prince of Wales, delicate salmon pink with orange sheen, a wonderful fav-		

	Large Bulbs Each	Large Bulbs Doz.
orite .....	.15	1.50
Small bulbs.....18 for \$1.00.		
Princeps, large crimson, cream blotched..	.10	1.00
Princess of Orange, bright vermillion red, pure white bars.....	.25	
Purple Glory, the giant of the Kunderdii Glory race, remarkable color, deepest velvety maroon red with almost black blotches, an extraordinary flower. We have sold a large share of our stock of this already and recommend early or- ders—we were unable to fill all our orders on this last year.....	1.00	
(Bulblets, 12 for \$1.00 until April 1 only).		
Red Amarillas, bright blood red, small bulbs only, 18 for \$1.00.		
Red, White and Gold, upper portion white, lower petals rich lemon yellow, with pelargonium-like blotch of richest red on each, a grand flower; small bulbs only, at 20 cents each.		
Richard Diener, pure geranium pink, with light sprinkling of ruby over creamy yellow center, one of grandest of the new ones, small bulbs only at \$2.50. each.		
Romance, large orange, salmon rose, red and yellow throat, wine blue bordered petals, small bulbs only at 40c each.		
Rose Ash, Corinthian red, shading into ashes of roses, this one has been a de- cided sensation of recent introduction..	.50	
Small bulbs.....25 cents each.		
Rose Glory, ruffled, purest rose pink, deeper throat .....	.35	3.50
Small bulbs.....5 for \$1.00.		
Rosella, light rose, with white throat, large and beautiful, a favorite always	.10	1.00
Rouge Torch, fine white with carmine throat .....	.08	.75
Salmon Excelsior, lively salmon color. with scarlet blotch.....	.05	.50
Small bulbs.....48 for \$1.00.		
Sarah Pagels, a lavender everyone should have, late .....	.15	1.50
Small bulbs.....18 for \$1.00.		
Scarlet Princeps, beautiful scarlet, won- derful .....	.25	2.50
Small bulbs.....10 for \$1.00.		
Scarlet Velvet, what the name implies....	.08	.75
Small bulbs.....30 for \$1.00.		
Schwaben, one of the most widely grown yellows, creamy and grand, a big fav- orite .....	.08	.75
Small bulbs.....30 for \$1.00.		
Sentinel, late rose pink, iris penciled throat, in big demand for cut flowers, a money maker .....	.10	1.00
Small bulbs, all will bloom, 24 for \$1.00.		
Snowflake, white, large flower, with no tint or marks, small bulbs only, 10 for \$1.00.		

	Large Bulbs Each	Large Bulbs Doz.
Snow Glory, clearest all white, with only slight penciled lines on lower petals, wonderful	3.00	
Small bulbs.....\$1.50 each.		
Summer, rich magenta, light center, you'll like this one.....	.08	.75
Small bulbs.....30 for \$1.00.		
Summer Beauty, salmon rose pink, well ruffled .....	.15	1.50
Small bulbs.....18 for \$1.00.		
The Pearl, rose, white center, small bulbs only, 30 for \$1.00; fine cut flower.		
Thistle, large rose red, pansy-like throat marks .....	.75	
Small bulbs.....40 cents each.		
Tyrian Beauty (formerly Magenta) — Nearly American Beauty rose color, president American Gladiolus society says one of most beautiful glads grown .....	.35	3.50
Small bulbs.....20 cents each.		
Victory, delicate sulphur yellow, many blooms open .....	.05	.50
Small bulbs.....48 for \$1.00.		
Violet Glory, rich deep self color violet, and ruffled, small bulbs only, 25c each.		
War, deep blood red, splendid flower, late bloomer; we were unable to supply demand for cut flowers last fall for these with our thousands of blooms....	.08	.75
Small bulbs.....30 for \$1.00.		
White Giant (different than Giant White) very large, purest white; small bulbs only, 8 for \$1.00.		
White Wonder, one of grandest whites, like Francis King only pure white, small bulbs only, 75 cents each.		
Wilbrink, this is a dandy, just like Halley, only lighter pink, very early. They all rave over this one.....	.10	1.00
Small bulbs.....24 for \$1.00.		
Wine King, deep wine shade, very striking .....	.08	.75
Small bulbs.....30 for \$1.00.		
Wolverine, flesh colored, outer edges bordered salmon red blotch on yellow ground .....	.25	
Small bulbs.....8 for \$1.00.		
Yellow Hammer, pure yellow with light red mark in throat, fine florist's yellow .....	.08	.75
Small bulbs.....30 for \$1.00.		
Youell's Favorite, striking ruffled rosy lavender pink, small bulbs only, 12 for \$1.00.		

OUR MIXTURES

Magnificent Mixture—These are all named varieties but unlabeled. This is a splendid mixture worthy of a place in any garden. If you don't care about keeping the names this is a good way to buy good glads. 50 cents a dozen; \$3.50 per hundred, hundred lots not prepaid. Small bulbs 48 for \$1.00, prepaid.

Kunderd's Grand Mixture—This is the beautiful mixture Mr. Kunderd has been offering at \$1.25 a dozen. We have worked up a good stock of this which we will sell for 75 cents a dozen, \$4.50 per hundred, hundred lots not prepaid. Small bulbs, 40 for \$1.00 prepaid. These are *Primulinus Hybrids*.

Our Own Primulinus Hybrids—This is an unexcelled mixture of those grand pastel gladioli, wonderful for decoration in every conceivable art shade. Indispensable for decoration, 50 cents per dozen, \$3.50 per hundred, hundred lots not prepaid. Small bulbs 48 for \$1.00.

100 bulblets any mixture 20 cents.

BULBLETS

We are not in the wholesale business, but for our customers' benefit we offer small quantities of bulblets for those who desire to get larger quantities of bulbs at lower prices by growing them on for two or three years.

We will sell bulblets with no order for less than \$2.00. The \$2.00 order may be all bulbs, all bulblets or part bulbs and bulblets. Liberal count. Prepaid.

100 bulblets of any of the following varieties for 25 cents—America, Autumn Queen, Baltimore, Chris, Chicago White, Early Pink, Glory of Kennemerland, Gretchen Zang, Halley, Herada, Le Marechal Foch, Liss, Master Wietse, Meadowvale, Blackhawk, 1910 Rose, Panama, Paris, Prince of Wales, Rouge Torch, Salmon Excelsior, Schwaben, Sentinel, Summer, The Pearl, Victory, War, Wilbrink, Wine King.

100 bulblets of any of the following varieties for 40 cents—Alice Tiplady, Anna Eberius, Arizona Rose, Avalon, Baron Hulot, Blue Jay, Butterfly, Byron L. Smith, Charlemagne, Chateau Thierry, Crimson Glow, E. J. Shaylor, Evelyn Kirtland, Fire Ribbon, Flora, Giant Salmon, Giant White, Louise, Majestic, Mantorville, Muriel, Marshal Foch, Ming Toy, Miss Helen Franklin, Mona Lisa, Mrs. Dr. Norton, Mrs. H. E. Bothin, Neoga, Orange Glory, Pink Perfection, Pride of Goshen, Red Amarillas, Red, White and Gold, Rose Glory, Sarah Pagels, Scarlet Princeps, Tyrian Beauty, White Giant, Youell's Favorite.

PLANTING AND CULTIVATION

Plant large gladiolus bulbs not over four inches deep nor less than four inches apart in sunny situation. Water well and cultivate well. Plant from April 15 on to June 1. When cutting flowers cut when first bud opens and keep in water. All the blooms will open to the tip. Leave at least four leaves when cutting to mature the bulb. Dig in fall, giving 30 days after blooming for bulb to mature. Keep bulbs in dry place away from heat, moisture and frost.

Plant small bulbs not more than three inches deep and not less than four inches apart. Treat like large bulbs. Most of them will bloom and all will make large blooming bulbs for the following year.

Plant bulblets two inches deep, as early as ground is in good friable shape. Keep well watered. Germination will be improved if bulblets are kept in damp sand, in warm place week or two before planting or long enough for root growth to develop. Plant sand

and all. Bulblets of most varieties will give virtually 100 per cent germination by this process. Many bulblets if handled right will make blooms and give large bulbs the first year. They all come true to the parent plant.

SPECIAL COLLECTIONS (Order by Number)

(More collections listed on First Page)

No. 6—24 large, 48 small and 100 bulblets of America	\$2.00
No. 7—15 large, 30 small and 100 bulblets Autumn Queen	2.00
No. 8—24 large, 48 small and 100 bulblets of Baltimore	2.00
No. 9—12 large, 24 small and 100 bulblets of Chris	2.00
No. 10—12 large, 24 small and 100 bulblets of Early Pink	2.00
No. 11—6 large, 6 small and 100 bulblets of Fire Ribbon for	2.00
No. 12—6 large, 10 small and 100 bulblets of Flora for	2.00
No. 13—12 large, 24 small and 100 bulblets of Glory of Holland.....	2.00
No. 14—12 large, 24 small and 100 bulblets of Glory of Kennemerland.....	2.00
No. 15—1 large, 2 small and 12 bulblets Golden Measure	2.00
No. 16—12 large, 24 small and 100 bulblets Gretchen Zang	2.00
No. 17—12 large, 24 small and 100 bulblets of Herada	2.00
No. 18—12 large, 18 small and 100 bulblets of Le Marechal Foch.....	2.00
No. 19—12 large, 24 small and 100 bulblets of Wilbrink	2.00

EXTRA FREE OFFER ON COLLECTIONS

With the first three of the above collections taken we will add free 12 large, 24 small and 100 bulblets of Salmon Excelsior.

With the first six of the above collections taken we will give in addition to the free Salmon Excelsior, 12 large, 24 small and 100 bulblets of Meadowvale.

With the first 12 of the above collections taken we will give in addition to the Salmon Excelsior and Meadowvale, 12 large, 18 small and 100 bulblets of 1910 Rose.

If all collections listed on this page are taken we will give in addition to the free collections listed 10 small Orange Glory, 100 Orange Glory Bulblets, 10 small Pink Perfection, 10 small Rose Ash, 24 small Schwaben, 100 Schwaben bulblets and 30 small bulbs and 100 bulblets of War.

ADDRESS ALL ORDERS TO

D. H. UPJOHN

964 South Liberty Street —

Salem, Oregon

COMMERCIAL PRINTING CO., SALEM



